

PROFILE



Donata Susca



WORK EXPERIENCE

Head of Global Health Safety Environment Quality (HSEQ) Enel Green Power and Global Thermal generation

From September 2022

Team 800 people. 21 countries managed

Coordinating and defining HSEQ plans for all plants under construction and in operation. Defining safety risks, defining plans and solutions, net zero and net gain, nature and biodiversity, environmental impact assessments, sustainability and circularity plans, waste and water management.

From February 2021
To August 2022

Head of GLOBAL NETWORK Development

Defining the strategic plan for the technical and economic development of the networks and defining the global TOTEX (capex and opex) plan for the group's infrastructure companies and capital allocation. Technical definition of projects based on network needs and regulatory and remuneration scenarios, evaluation of development projects, and management of subsidised finance for Enel Grids. Project design for NRRP (National Recovery and Resilience Plan) e-distribution.

TOTEX development plan 2022-24 of 21 billion and 100 billion to 2030

Countries managed: Italy, Spain, Romania , Argentina, Brazil, Colombia, Peru, Chile

International team: 1000

From January 2018 to
February 2021

Head of Global Procurement Infrastructure and Networks (IN/Enel Grids)

IN global procurement manager, 160 people managed in countries where IN operates. 15 billion in tenders 2018-2020. Average saving 12%. Procurement plan 2021-2023 for 12 billion

Countries managed: Italy, Spain, Romania , Argentina, Brazil, Colombia, Peru, Chile

International team : all

December 2014 to
December 2017

Enel SPA, Head of Global Infrastructure and Networks - Network Development Function.

Main responsibilities:

- defining the global investment plan for the group's infrastructure, group networks and capital allocation. Defining and evaluating development projects

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- global procurement and logistics coordination
- responsible for smart grid development and managing relations with European Commission, EDSO, TSO and participation in European tenders
 - Vice Chair Advisory Group for Energy for Horizon 2020 at the European Commission

May 2013 to November 2014

Enel Distribuzione SpA, Head of Network Development Function.

Main responsibilities:

- Materials and procurement management (aggregation of requirements, managing and optimising working capital, managing logistics network, managing materials supplies and procurement, regulatory support to the territory, audits and vendor rating) 600 million per annum
- Facilitated financing: management of relations with authorities, regions, Mise, MIUR for collecting and managing financed smart grid, network strengthening, smart city, and storage projects (300 million in projects under management)
- responsible for smart grid development and managing relations with European commission, EDSO, TSO and participation in European tenders

2007 to 2013

Enel Distribuzione SpA Division

- Head of Operational Excellence and Energy Efficiency Enel Distribuzione (Since 15/07/2007 for operational excellence. Since November 2010 for Energy Efficiency).

Energy Efficiency:

- Responsible for energy efficiency projects to fulfil the distributor's obligations. Average annual budget managed EUR 300 million, average annual EBITDA EUR 30 million
- Responsible for smart city projects in Italy
- Participation in national and international conferences
- Participation in HEERA research for smart cities (EU research on smart cities)

Personal assignments

- Manager at Distribuzione of the various countries involved in the One company Rightsizing Project
- Programme manager Best practise sharing ENEL D/ENDESA.
- Programme manager Network and Territory reorganisation project
- Responsible for the project to define the electric car business model

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Operational Excellence and Processes :

- Lean Six Sigma for gas and electricity network business processes: rolled out to 250 business units, 16,000 people trained, 40 internal navigators trained (in 6 months). Results – 70% of non-standard and – 20% of lead time
- Lean Six Sigma for material supply chain processes and procurement: pilot completion underway, estimated nationwide savings by 2011 of -70% of working capital
- Lean Six Sigma for Sole's business processes: roll out underway
- Green belt and black belt certification

1 July 2003 to 15 July 2007

Services Division: ICT

- Manager at Prometeo: Management Project Review and Operational Excellence of the ICT Department reporting to the Group ICT Director
- Programme manager for the revamping of the billing systems of the Market and NETWORK Division (gas and electricity) using SAP ISU. Programme size:
 - Duration: 3 years.
 - Internal and external working group: 300 people.
 - Budget managed: EUR 170 million + EUR 150 million operating budget.
 - Suppliers : *ATI with Accenture, IBM, Elsag, SAP*

1 September 2000 to July 2003

SEMA (now Engineering):

Consulting Director MDG (Italy, Middle East) for Energy, multi-utilities and oil and gas. In 2000-2001 responsible for the development of Change management activities for the Global Telecom SBU

- Bid manager for consultancy services for the following clients:
 - Italian: Enel, SNAM, Italgas, GRTN, AQP, Italcogin, ARIN
 - Foreign: main HTSO Greece (1 month), Egyptian Oil Ministry (1 month), TotalFina ELF Paris (2 months)
- Projects (as PM):
 - Enel
 - BPR for implementing SAP in Enel Distribuzione (1 year-10 people)

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- Organisational design at Enel Distribuzione within the SAP Project
- Feasibility and BPR project for Enel Map (home automation services and electrical vas company)- (5 months - 5 people)
 - BPR Valle D'Aosta (3 months -5 people)
- Camuzzi gas: Trade and risk management (Vedaris software) (4 months- 4 persons)
- Other activities:
 - Structuring and offering consulting services for energy and utilities
 - Defining the E-city offer portfolio
 - Scouting and partnership management

April 1998 to 1 July
2000

Ernest and Young Consulting in Rome, Senior Manager

Clients:

- Enel May 1999-September 2000 (programme manager)
 - Defining CRM processes for Enel Distribuzione
 - Change management and process definition of the transmission, generation and electricity distribution unbundling project) and SAP implementation for Terna and Production (50 people)
- Ferrari - Maserati (7 months):
 - Head of change and processes project for implementing BAAN
 - Ferrari organisational planning
- Getronics: 8 months Planning organisation shared administrative service (TPC) project leader change and processes
- Ericsson: 7 months project leader change and processes for SAP implementation

April 1996 to April 1998

Galgano e Associati

- Total quality projects, ISO certification, organisational redesign and training: Canon, Arin, Ferrara Service Company, Seabo (now part of the HERA Group), Anas, INPS, Masters Perugia and Venice Universities, De Cecco, etc.

July 1991 to April 1996

Seabo (Environmental Energy Company of Bologna: gas (currently in the HERA group)

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Head of organisation

- Macro and micro organisational review projects for processes throughout the company.
- Redefinition of HR processes
- Communication plans
- Merger project with AMIU waste disposal services company)

EDUCATION

27/02/1990

University of Bari

Bachelor's degree in Economics at (grade 110/110)

September 1990 to
December 1991

SPEGEA Tecnopolis, Bari (ASFOR accredited)

Master's degree in Business Administration (specialisation in Organisation and BPR).

27/10/1990

University of Bari

Qualification to practice as a chartered accountant

LANGUAGES

Italian

Other languages

English: Upper intermediate

French: school

Spanish: Upper intermediate
