

CURRICULUM VITAE

PERSONAL DETAIL

Name and surname *Viviana Vitto*
Date and place of birth *C | Mare di Stabia (NA) (Italy), 25/09/1970*
Office address *Rome - Italy*



WORKING EXPERIENCE

Current position

Enel Grids- NED – Enel Group

Head of Market Strategy and Regulatory Analysis (since July 2018)

(international senior expert team direct of 20 people; indirect more than 50)

- ✓ Strategic assessment and positioning for the DSO regulatory topics and new role in the energy transition
- ✓ Risk/Opportunity assessment scenario and regulatory action plan on medium and long term
- ✓ Coordinating DSOs association at regional scale, Adelat, Eurelectric, EU- DSO Entity, EDSO, IEA, WEF, EPRI
- ✓ Benchmarks, Markets and peer's analysis
- ✓ Represent interest inside the international network of bodies and associations related to technical standard definition.

Board Member of *Enel Distribución Chile* (since 2021)

Previous positions

Business Line: E- Solution .- E-city – UBB (Ultra- Broadband)

Position: **UBB BD Manager** (*January 2017- June 2018*)

(international senior expert team of 10- 15 people)

Description:

- ✓ assessment of UBB markets and potential business opportunities outside of Italy in particular in Latam, Spain and Romania
- ✓ UBB FTTH wholesale model business plans
- ✓ Strategic partners selections and joint development model
- ✓ M&A: due diligence and NBO/BO for several targets
- ✓ 2018- Acquisition of Ufinet 21% - 150 M€

Business Line: Global Generation – Business Development

Position: **Head of Power Generation Market** (Dec 2014 - Dec 2016)

(international senior expert team of 10 – 15 people)

Description:

- ✓ preliminary market analyses including regulatory framework, risk/opportunities assessments and competitiveness of power generation technologies, identifying main competitors and stakeholders;
- ✓ assessment for generation growth and elaboration of preliminary market models in new Countries to address capacity evolution and marginal assets.
- ✓ M&A: due diligence and NBO/BO for several targets

Business Line: Carbon Strategy

Position: **Head of Portfolio Management and Market Analysis** (May 2011- Dec 2014)

(international senior expert team of 25 people)

Description:

- ✓ Evaluation of carbon markets evolution also with reference to regulatory aspects and CO2 prices scenarios;
- ✓ Carbon funds management (World Bank); Optimization and renegotiation of CO2 contracts portfolio also to reduce compliance cost;
- ✓ Management of carbon credits projects contracts (sale and purchase);
- ✓ Voluntary Carbon Market (accounting and offsetting);

Division: Regulation, Environment and Carbon Strategy - Enel Holding

Unit: Renewable Regulation and Energy Efficiency

Position: **Responsible for Renewable Regulation** (June 2010 - May 2011)

(international senior expert team of 15 people, indirect more than 50)

Description:

- ✓ Evaluation, definition and defence of Group regulatory position on renewable issues including relationship towards main stakeholder in charge of regulation in the countries;
- ✓ Elaboration of business plan regulatory renewable assumptions;
- ✓ Value at stake evaluation of existing and expected regulatory frameworks.
- ✓ Enel Green Power placement on the stock market

Division: Regulation, Environment and Carbon Strategy - Enel Holding

Unit: International Regulation

Position: **Responsible for regulation Europe and Russia** (2008 - June 2010) and **Reference person for regulatory and institutional affairs in South East Europe** (June 2005 - 2008) (*international team of 15 people indirect more than 30*)

Description:

- ✓ Evaluation, definition and defence of Group regulatory position;
- ✓ Coordination of Group relationship towards main stakeholder in charge of regulation in the countries;
- ✓ Value at stake evaluation of existing and expected regulatory frame.
- ✓ Elaboration of business plan regulatory assumptions;
- ✓ Elaboration of regulatory assumptions for Business development and M&A initiatives in numerous geographies and energy value chain assets
- ✓ Targets : Banat, Dobrogea, Muntenia, OGG5, Slovenské Elektrárne, a.s, Enel France, Endesa.

Division: International Division- Business Development (Enel Holding; Enel Produzione; Enelpower)

Position: **Business Development Manager** (Nov 1998 - June 2005) (*international team of 15 people, indirect more than 20*)

Description:

Due diligence process coordination, bid documents, business plan assumption for the offer preparation, contract package negotiation with the local regulator and institutional stakeholder (such as World Bank) involved in the projects. (numerous geographies and energy value chain assets)

Company: Binda Spa, Crusinallo- Omega (VB) Italia (1996 - 1998)

Release paper used for applications in fashion, automotive and pharmaceutical industry. PU and PVC materials (synthetic leather).

Position: **Export Area Manager**

Description: Budget preparation, sales plan, salesmen co-ordination (9 agents), products development.

Area of responsibility: USA, Canada, Mexico, and Europe

Company Fapack - SNIA SpA , Pisticci Scalo (MT) Italy (1995 - 1996)

production plant of bi-oriented polyester and nylon cast for food packaging application.

Position : **Production Manager**

65 workers

Target achieved for: production increase, quality certification ISO 9002

Safety risk analysis (Law 626)

1994

EDUCATION

"Federico II" University (Naples, Italy)

University College of London (London, UK)

Chemical Engineering Master Degree

Qualification to practise as an engineer "Federico II" University (Naples)

Main Course post degree:

- *Luiss (Rome, Italy) - Business & Leadership*
- *Insead (Fontainebleau, France) - Learning to Lead programme*
- *Petroleum Economist School (London, UK) - Project Finance*
- *ISVOR- FIAT (Italy) - Master in business administration*
- **CNR- scholarship as researcher**

LANGUAGES

Mother Tongue
Other Languages

Italian

English advanced - Spanish advanced -Portuguese and France pre - intermediate- Romanian - reading