



# Gianluca Palumbo CEO



## Key highlights of the period





## Portfolio management

Q2 2025 hydro generation in line with last year's levels

Notable performance of thermal generation and gas trading

Resilience program remains underway, strengthening the grid to mitigate climate-related risks



## Country and Regulatory context

VAD 2024-28 Consultant's final report expected to be published in Q3 2025

H2 2025 energy regulated tariff decree published in Jul/25

BESS ancillary system regulation to be released in Q3 2025



## **Business** profitability

+10.4% higher H1 2025 EBITDA compared to previous year

Positive FFO driven by 261 USD mn<sup>1</sup> received from PEC's factoring

**Sound liquidity** position to support development plan and mitigate potential headwinds

## Hydro generation and commodity management actions to offset Chile's challenging energy context



### System avg. hourly spot price

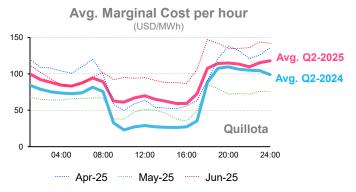
H1 2025 has been marked by...



Unavailability and restrictions of the Pan de Azúcar-Polpaico Transmision line

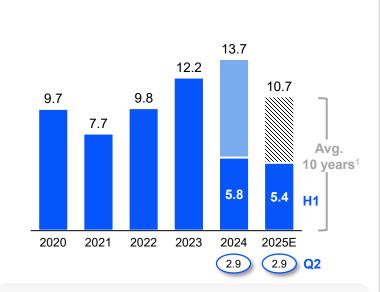


Resulting in...



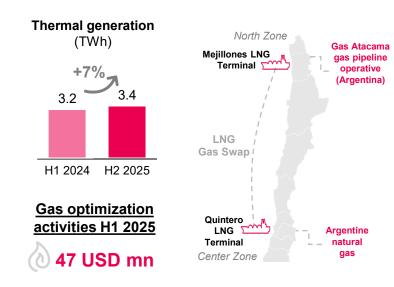
High marginal costs in the central-southern zone in both solar and non-solar hours

## **Enel Chile Hydro generation** (TWh)



Hydroelectric generation in H1 2025 still aligned with the guidance for the year

## Enel Chile gas availability and trading activities

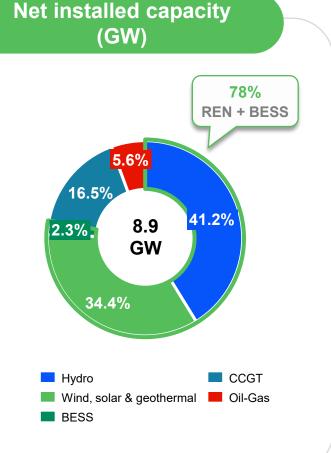


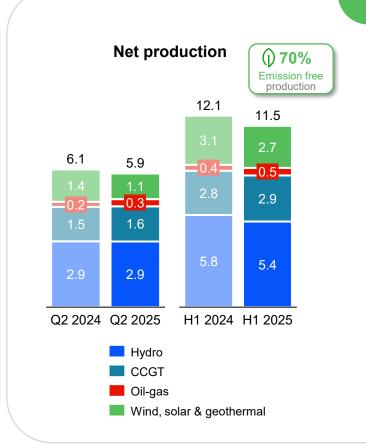
Flexible fleet and strong LNG/GNA supply underpin our sales strategy and mitigate hydro volatility



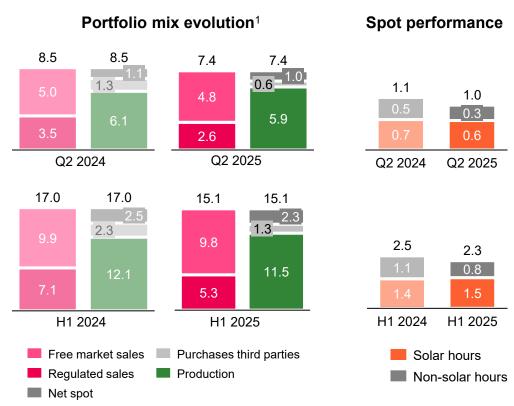
## Solid and diversified portfolio supports our commercial ence commitments, despite the drought period







### **Net production and energy balance** (TWh)



Energy sales do not include the spot sales.

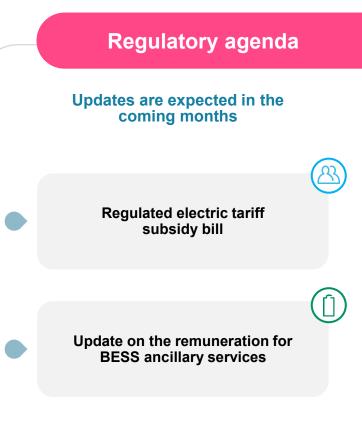


## Important updates to the energy regulatory framework contributing to a more constructive outlook



#### Dx regulatory cycle Initiation study VAD 2024-28 (estimated timeline) Consultant final report (Q3 2025) Enel Dx comments 6% Returns (real terms post tax) **Preliminary Regulator** technical report (H2 2025) $VNR^1 = 2.1 USD bn$ (Dec 2022) Enel Dx comments **Final Regulator** technical report (H2 2025) Expert panel Final report (Q2/Q3 2026) VAD 2020-24 Awaiting the settlement Decree published in of the outstanding debt April 2025







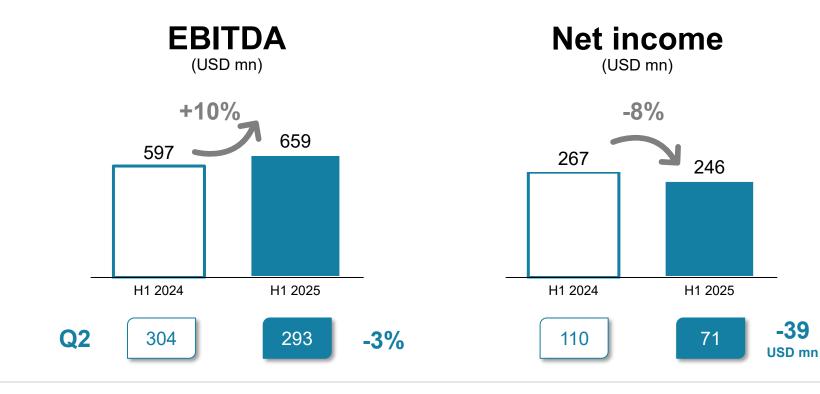
# Simone Conticelli *CFO*

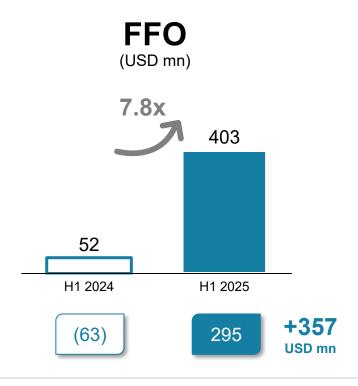




## H1 2025 results highlight our operational resilience and enectional the flexibility of our portfolio

### Economic & financial performance<sup>1</sup>





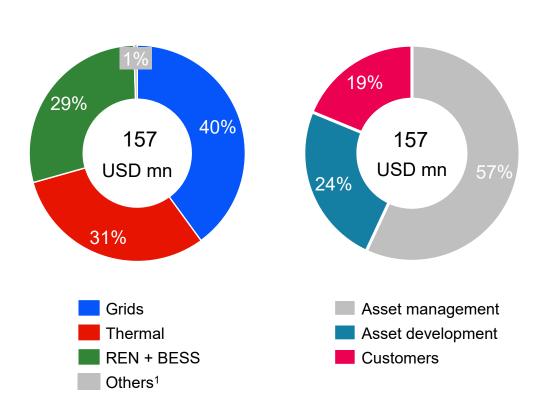
<sup>1.</sup> For comparative purposes, the figures for H1 2024 in the financial statements are converted using the average exchange rate for the period (941.02 CLP/USD).



## Focused capital allocation to strengthen our grids and optimize the performance of our portfolio



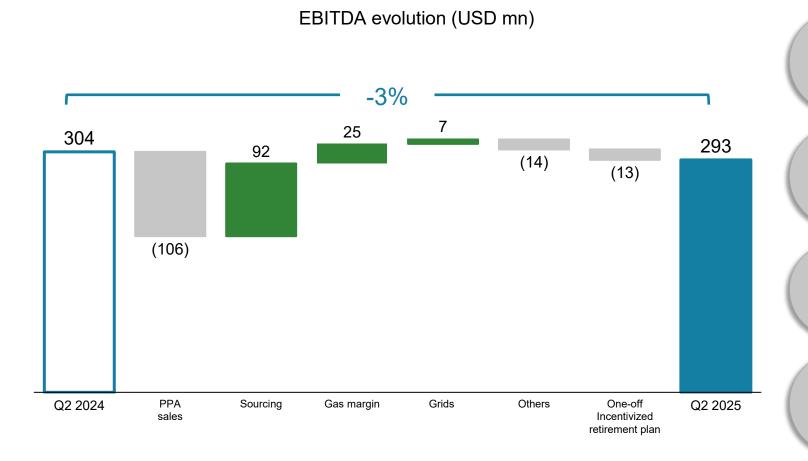
H1 2025 CAPEX by business and by nature







## Q2 2025 EBITDA shows resilience amid regulated PPAs' expiration and transmission bottlenecks



Lower PPA Sales due to expiration of regulated contracts and volume reductions in some regulated PPAs

Optimized **Sourcing** due to strong portfolio mix despite USD 23mn negative spot impact from **Transmission constraints** in Jun-25

Stronger quarterly **Gas Trading** performance, driven by growth sales in both **domestic** and **global markets** 

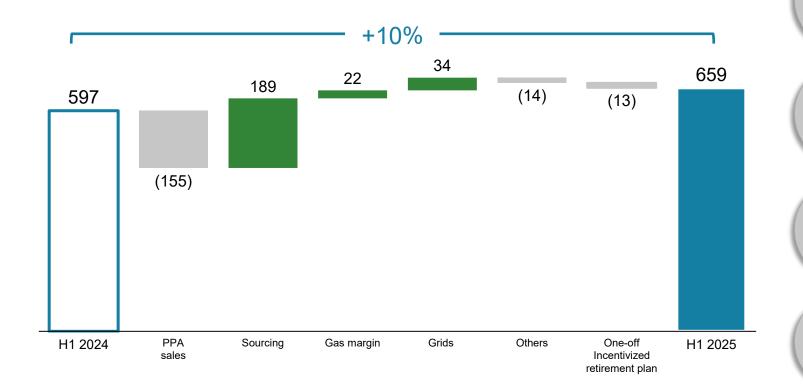
**Opex** expenses linked to new Gx portfolio



## H1 2025 EBITDA growth driven by optimized sourcing and solid Grids contribution







Lower **PPA sales** mainly related to the termination of some regulated contracts

Strong **Sourcing** performance driven by reduced energy purchases in the spot market and optimized production costs

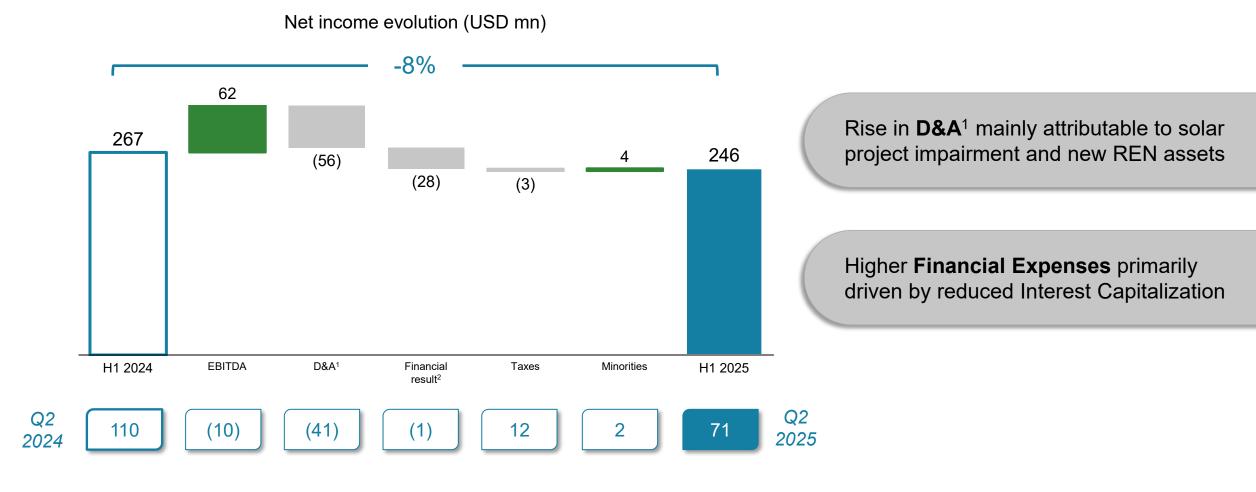
Increased **Grids margin** mainly driven by the regulatory VAD 2024-28

**Opex** expenses linked to new Gx portfolio



## H1 2025 Net income supported by strong operational performance despite the non-cash accounting effects





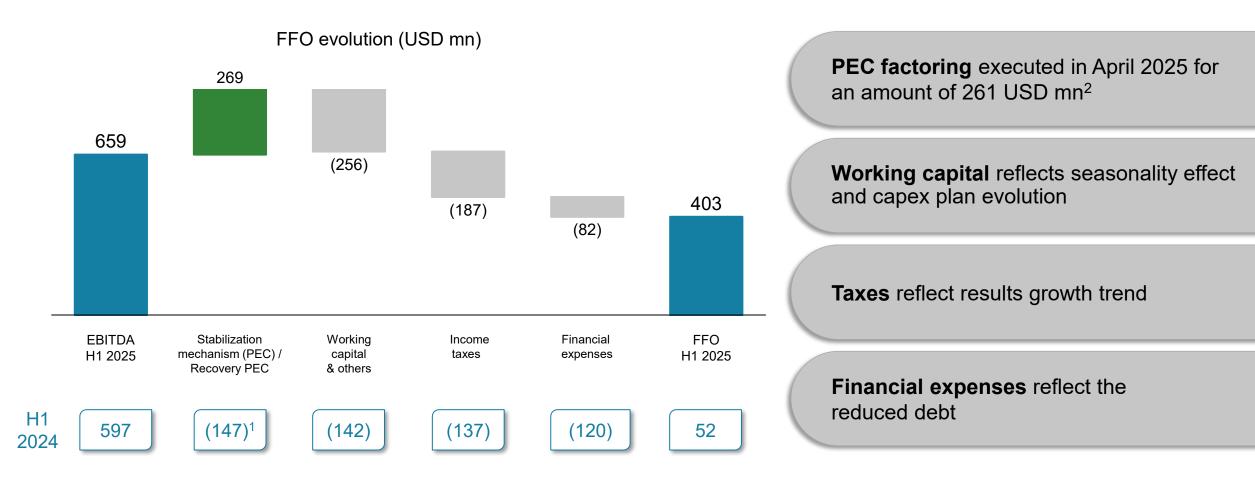
<sup>1.</sup> Includes depreciation and amortization, bad debt, and impairment.

Includes results from equity investments.



## H1 2025 FFO anchored in April-25 PEC factoring and PEC recovery through tariff





Cumulative effect of the Stabilization Mechanism (PEC) on accounts receivable, net of PEC factoring executed during the period.

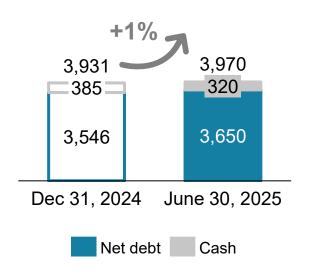
<sup>2.</sup> Includes interests.



## Robust liquidity position to support debt commitments end market volatility

## Debt and liquidity

Gross debt (USD mn)<sup>1</sup>



86% of gross debt has a fixed rate

0.9
USD bn
65%

Cash
Available committed credit lines

Liquidity position (USD bn)

Liquidity for upcoming maturities

#### Debt maturities (USD bn)<sup>1</sup> Maturities/Gross Debt 28% 1.7 1.1 8.0 0.6 0.4 1.1 0.9 0.1 0.5 H2 2025 2026 2027 2028 After 2028 Maturity SDG - linked 31% SDG linked instruments Average maturity of 5.9 years

## **Closing remarks**



- Dx winter plan advancing successfully, ensuring reliable service and timely project delivery
- Proactive initiatives actively addressing portfolio dynamics and climate challenges, leveraging our operational resilience
- Solid financial position and flexible business model enable pursuit of business plan and resilience across climate scenarios

## Q2 & H1 2025 Annexes



## Q2 Profit & Loss (USD mn)



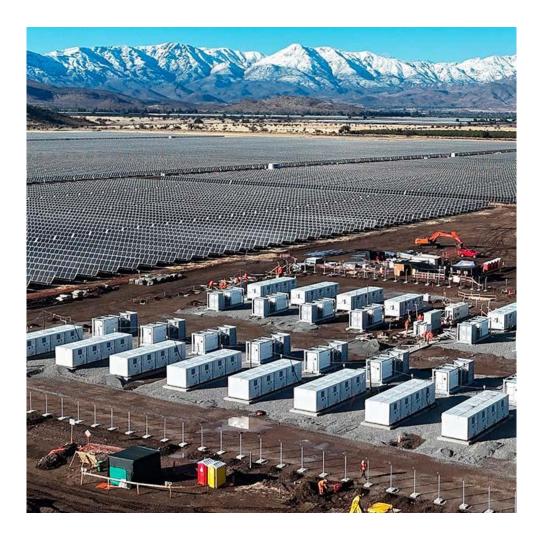
	Q2 2025	Q2 2024	$\Delta$ qoq
Reported EBITDA	293	304	-3%
D&A	(90)	(79)	+13%
Bad Debt	(9)	(8)	+13%
Impairment	(29)	-	n.m.
Reported EBIT	166	217	-24%
Financial expenses	(58)	(55)	+6%
Other non-financial result	4	2	+120%
Reported EBT	111	164	-32%
Income taxes	(30)	(42)	-28%
Minorities	(10)	(12)	-17%
Reported Group Net Income	71	110	-35%



## H1 Profit & Loss (USD mn)

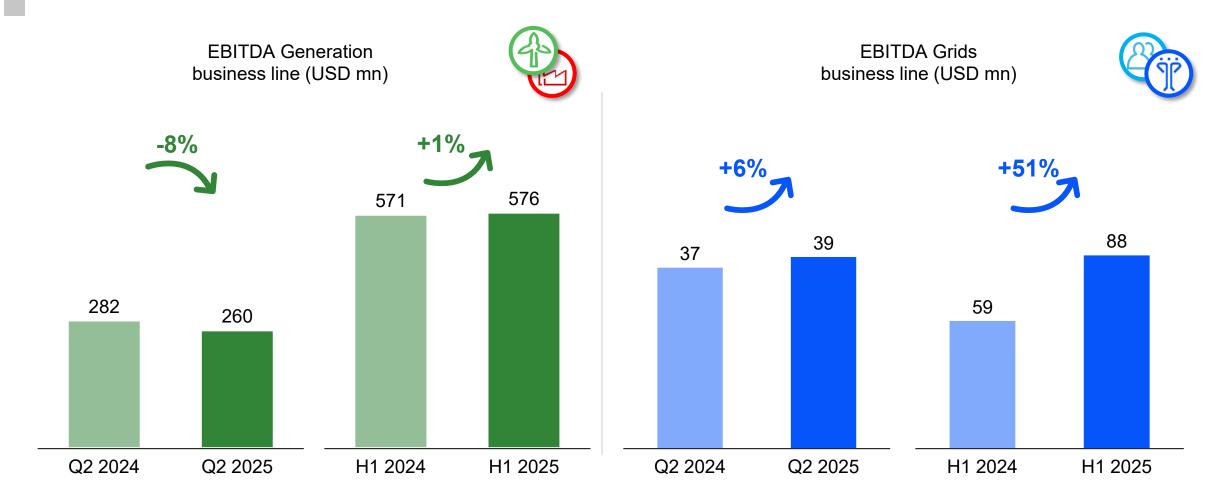


	H1 2025	H1 2024	$\Delta$ hoh
Reported EBITDA	659	597	+10%
D&A	(174)	(154)	+13%
Bad Debt	(18)	(11)	+56%
Impairment	(29)	-	n.m.
Reported EBIT	437	431	+1%
Financial expenses	(84)	(52)	+63%
Other non-financial result	7	2	+205%
Reported EBT	360	382	-6%
Income taxes	(93)	(90)	+3%
Minorities	(22)	(25)	-14%
Reported Group Net Income	246	267	-8%



### Main business EBITDA breakdown







Consolidation of our renewable matrix throughout the country

Central zone

ene

8.9

**GW** 

Wind, solar & geothermal Oil-Gas

41.2%

CCGT

First pilot project for green hydrogen

production in Chile

JV with AME (HIIF)



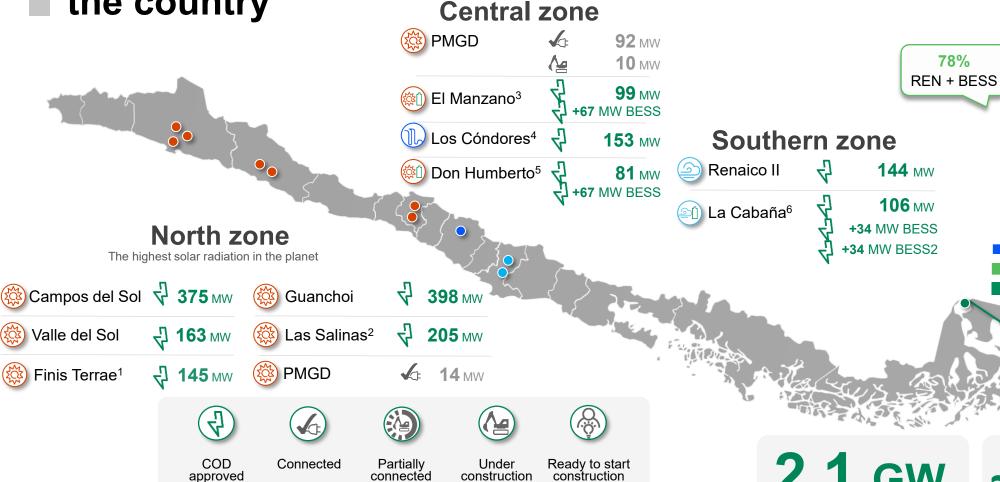
16.5%

34.4%

2.3%

Hvdro

BESS



- 2.1 GW
- COD authorization since Jan 2023

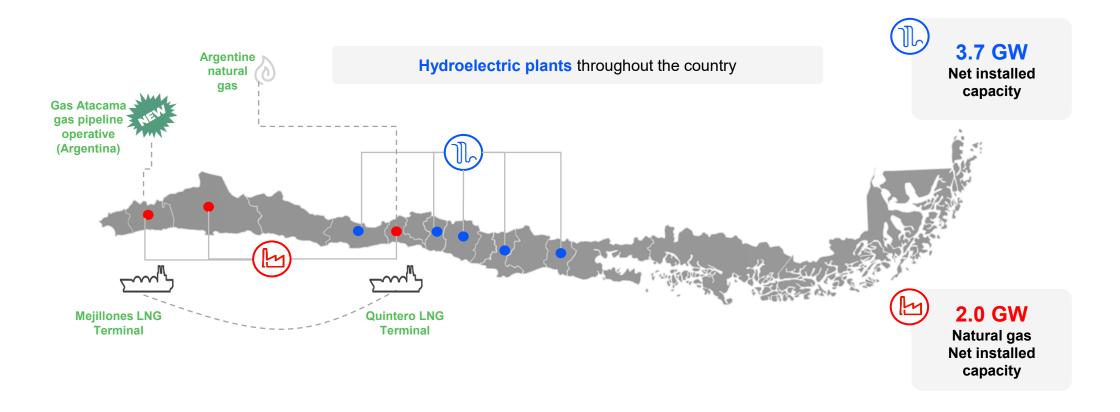
~1.0 GW

connected
since Jan 2023

- 1. Considers Finis Terrae Extension and Finis Terrae III.
- 2. Las Salinas includes 26 MW, 74 MW and 106 MW connected in Q2, Q3 and Q4 2023, respectively.
- 3. El Manzano solar connected in Q3 2023 and El Manzano BESS connected in Q2 2024.
- Los Cóndores hydro connected in Q4 2024
- Don Humberto solar and Don Humberto BESS connected in Q2 2024
- 6. La Cabaña wind connected in Q3 2023, La Cabaña BESS I connected in Q4 2023 and La Cabaña BESS II connected in Q2 2024.
- 7. Net installed capacity as of June 2025.

## Stable and diversified energy supply





Argentine gas contracts signed for the entire year 2025 to complement the supply of LNG from Shell

Complementing hydroelectric with thermal generation, ensuring a more stable and diversified energy supply

## **Commodities and Spot price outlook**



#### Henry Hub (USD/mmBTU)

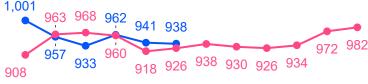
H1 2025: 3.5 H1 2024: 2.1



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

#### Avg. Foreign Exchange (CLP/USD)

H1 2025: 954 H1 2024: 941



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

#### Brent (USD/bbl)

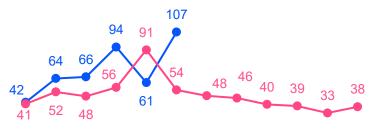
H1 2025: 72 H1 2024: 84



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

#### Marginal Cost Quillota (USD/MWh)

H1 2025: 72 H1 2024: 57



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

2025 — 2024

#### API 2 (USD/Ton)

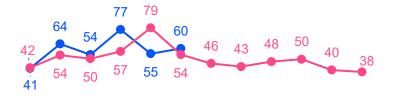
H1 2025: 101 H1 2024: 108



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

#### Marginal Cost Crucero (USD/MWh)

H1 2025: 59 H1 2024: 56



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

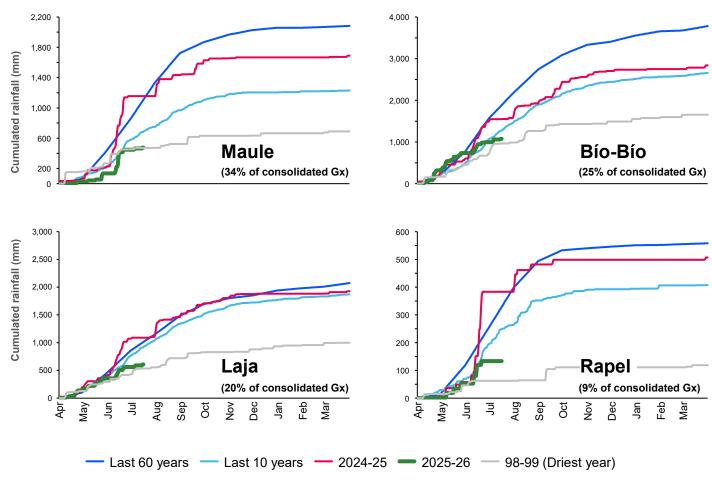
## **Hydrology outlook**



#### **Historic Enel Chile hydro generation (TWh)**

#### 2015 11.8 2016 9.7 2017 2018 11.4 2019 10.6 2020 9.7 2021 2022 9.8 12.2 2023 2024 13.7 5.4 2025E H1 Avg. 10 years<sup>1</sup>

#### Rainfall in our most relevant basins<sup>2</sup>

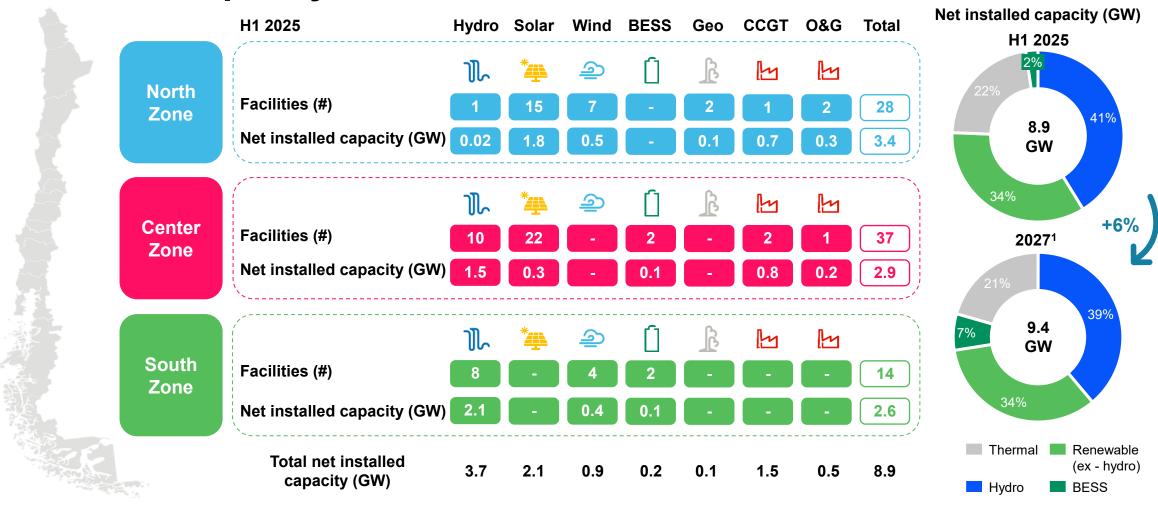


<sup>1.</sup> Considers the historical data of Enel Generación Chile and Enel Green Power Chile.

As of July 16, 2025.

## Enel Chile is the largest Utility player in Chile in installed capacity



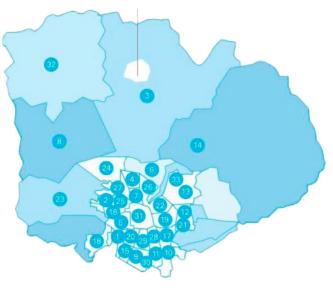


### **Enel Chile - Networks' business**

#### Overview

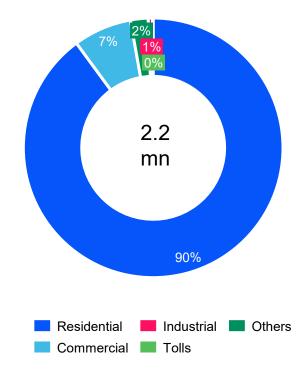


Concession area: 33 municipalities in the metropolitan region

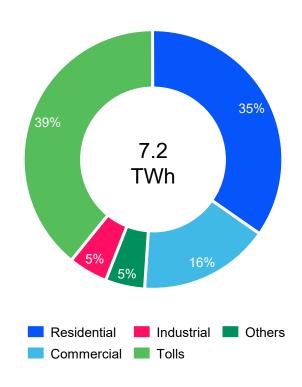


Market share 44% in terms of energy sales in 2024

H1 2025 End users



H1 2025 Physical energy sales



## **Glossary**



Term	Definition	Term	Definition	
AGM	Annual general meeting	LTM	Last twelve months	
API2	Coal price reference indicator	MPC	Spanish acronym for client protection mechanism	
BESS	Battery energy storage system	MW	Megawatt	
CAPEX	Capital Expenditures	NCRE	Non conventional renewable energy	
CCGT	Combined cycle gas turbine	NG	Natural gas	
CLP	Chilean pesos currency	PEC	Spanish acronym for stabilization energy mechanism	
COD	Commercial operation date assigned by the National Electricity Coordinator	PMGD	Spanish acronym for small distributed generation means	
CNE	Spanish acronym for Chilean national energy commission	PNP	Spanish acronym for average weighted nodal price	
СРІ	Consumer price index	PPA	Power purchase agreement	
CSP	Spanish acronym for public service charge	REN	Renewable	
DPS	Dividend per share	SAIDI	System average interruption duration index	
Dx	Distribution business	SAIFI	System average interruption frequency index	
D&A	Depreciation and amortization	SDGMs	Small distributed generation means	
EBITDA	Earnings before interest, taxes, depreciation and amortization	SEC	Spanish acronym for Superintendence of Electricity and Fuels	
FFO	Funds from operations	SEN	Spanish acronym for National Electric System	
FX	Foreign exchange	SERNAC	Spanish acronym for National Consumer Service	
GW	Gigawatt	TG	Spanish acronym for gas turbine	
Gx	Generation business	TWh	Terawatt hours	
нн	Henry hub (natural gas)	USD	US dollar	
HPP	Hydro power plant	VAD	Spanish acronym for value-added from distribution of electricity	
KPI	Key performance indicator	VAT	Value-added tax	
LNG	Liquefied natural gas	VNR	New Replacement Value of an optimized network	

### Credit Rating - Enel Chile and Enel Generación Chile



International market

Chilean market

#### **Enel Chile**

Standard & Poor's

BBB Stable

Fitch Ratings

**BBB+ Stable** 

#### **Enel Chile**

Fitch Ratings

AA+(cl) Stable

Feller Rate

AA(cl) Stable

#### Enel Generación

Standard & Poor's

BBB Stable

Fitch Ratings

**BBB+ Stable** 

#### **Enel Generación**

Fitch Ratings

AA+(cl) Stable

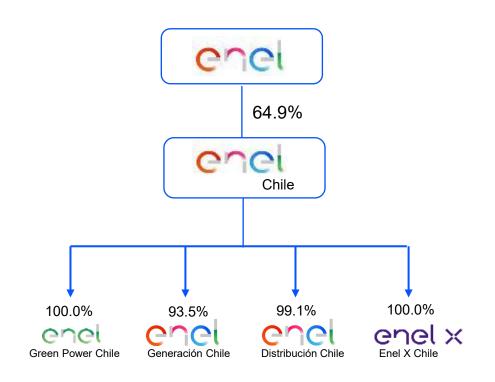
Feller Rate

AA (cl) Stable



## **Organization structure**





#### Enel Chile shareholders<sup>1</sup>







S&P Dow Jones Indices
A Division of S&P Global

<sup>1.</sup> As of June 30, 2025

<sup>2.</sup> Market cap as of July 28, 2025

## **Management of the Company**



G. Palumbo

S. Conticelli



**Chief Executive Officer** 



**Chief Financial Officer** 



**Deputy Chief Financial Officer** 

G. Manzulli



**People and Organization** 

J. Rodríguez



**Legal and Corporate Affairs** 

J. Díaz



**Audit** 



**External Relations** & Sustainability

H. Valenzuela



Regulatory

C. Henríquez



**Procurement** 

G. Grande



**ICT** 

M. Rinchi



Real Estate and **General Services** 

A. Pinto



**Security** 

Karla Zapata (CEO)



**Enel X Chile** 

M. Galainena (CEO)



**Enel Generación Chile** 

M. Hodor (CEO)

A. Hott



**Enel Distribución Chile** 



**Enel Generación Chile** 

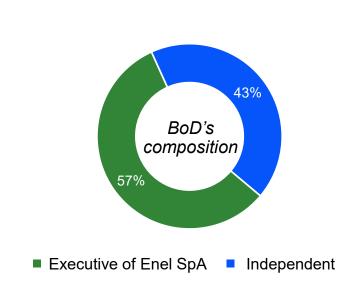
Enel Chile's main executives

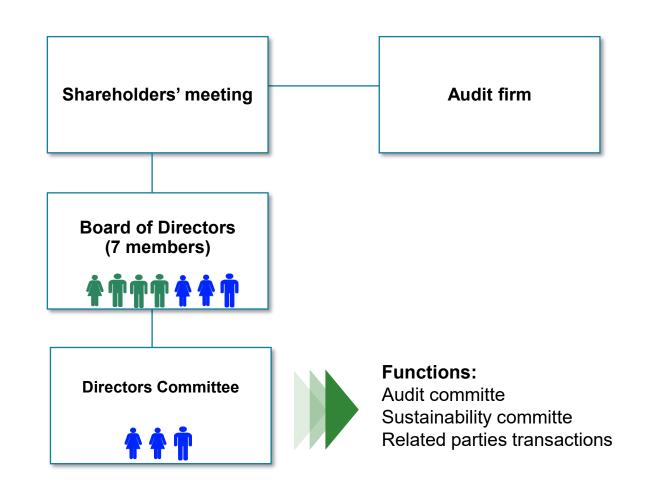
Enel Chile's subsidiaries

(Energy & Commodity Mgmt.)

## Corporate governance structure<sup>1</sup>







## **Board composition**

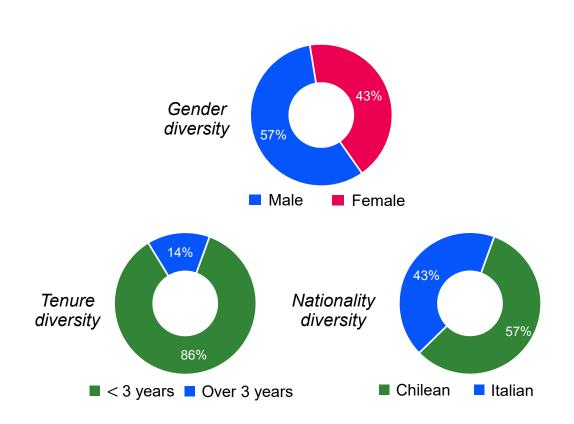


#### **Board of Directors**

Board of Directors' diversity<sup>3</sup>

Marcelo Castillo Chair Rodolfo Avogadro Director Salvatore Bernabei Director Valentina de Cesare Director Directors' Committee (C) María Teresa Vial<sup>1</sup> Director Directors' Committee Gina Ocqueteau<sup>1,2</sup> Director Directors' Committee Pablo Cruz<sup>1,2</sup> Director

Independent



■ Executive of Enel SpA

<sup>.</sup> Independent Director under the U.S. law.

<sup>.</sup> Independent Director under the Chilean law.

<sup>3.</sup> As of June 30, 2025.

### Policies, principles and codes



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#### **Ethics, Integrity, Human Rights, and Diversity**

- Ethical code
- Zero Tolerance Plan for Corruption
- Global Compliance Program on Corporate Criminal Liability
- Criminal Risk Prevention Model
- Compliance Program for Free Competition Regulations
- Human Rights Policy
- Diversity Policy
- Privacy and data protection policy

#### **Corporate Governance:**

- Corporate Governance practices
- Action protocol in dealing with public officials and public authorities
- Protocol of acceptance and offering of gifts, presents, and favors
- Induction procedure for new Directors
- Procedure for permanent training and continuous improvement of the Board of Directors
- Information procedure for shareholders about the background of candidates for Director
- Related-party transactions policy
- Tax transparency and reporting
- Engagement policy
- Manual for the management of information of interest to the market
- Incentive-based Compensation Policy

#### **Sustainability:**

- Sustainability and Community Relations Policy
- Environmental policy
- Biodiversity conservation

### Q2 & H1 2025 consolidated results



Contact us



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Head of Investor Relations Enel Chile

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Catalina González Bárbara Calderón Francisco Basauri - ESG

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Email <u>ir.enelchile@enel.com</u>

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### Q2 & H1 2025 consolidated results

## enel

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Figures included in this presentation are rounded.