Investor

Enel Chile November 28th 2022, Santiago

COCOU

Agenda





Market context

2023-2025 management goals

Our journey

How we achieve our goals

2023-25 Strategic Plan



Plan in numbers Financial management Earnings evolution Financial targets

We empower sustainable progress



Climate change There is no room for delays





Customer empowerment Digital age boosting clients' expectations



Commodities pressure Global issue affecting the commodity markets





Technology advances Innovation is changing increasingly faster the energy sector

Market context



Chile today and country's potential



~2 TW of renewable energy potential in Chile¹

A champion in the transition to renewable energies

11 +28% expected increase of energy demand by 2030²

Total population of 20 million³ 88% of population in urban areas and 40% in metropolitan region

Promotion of Hydrogen pilot projects:

Follow-up of more than 15 pilot projects and International Cooperation

Net ZERO: the unavoidable journey for Chile

> 80% Renewable generation by 2030

New vehicle sales to be only electric cars by 2035

0% Coal Power plants by 2040 (best efforts 2030)

CO₂ neutrality by 2050

National Green Hydrogen Strategy, November 2020.

National Energy Commission (CNE) PNCP Final Technical Report, December 2021.

National Statistics Institute, June 2022. 3.

The new scenario brings some challenges and several opportunities for the following years



Even though the energy market is experiencing challenges...



An increasingly complex "new normal" hydrology



Energy back up to cope with intermittency and curtailment



New regulation to enable electrificationthere are opportunities arising from the current context





Coal phase-out and BESS adoption Natural gas as transitory technology





Attractive renewable and H₂ potential New technology changing the way to do things

2023-2025 Management goals



Integrated strategy to fulfill our customer needs through electrification



Energy sales

Fostered by an efficient and digitalized grid

Our strategic managerial actions



4







Sustainable growth, with stronger balance sheet

Enhance the resiliency and flexibility of our portfolio mix supporting the decarbonization

Maximize the value for our clients through electrification Grids digitization to continue enabling the energy transition

By an integrated and sustainable strategy approach

Our journey



Our consistent journey is paving the way for a sustainable and brighter future

enel

2016 - 2018 Creation

> Creation of a unique and integrated company Enel Chile

> Integration of renewable business

2019 - 2022E Speeding up decarbonization

> Coal phase-out

> +1.8 GW of renewable capacity connected

- > Acceleration of energy transition
- > Asset rotation unlocking value

2023 - 2025 Sustainable growth

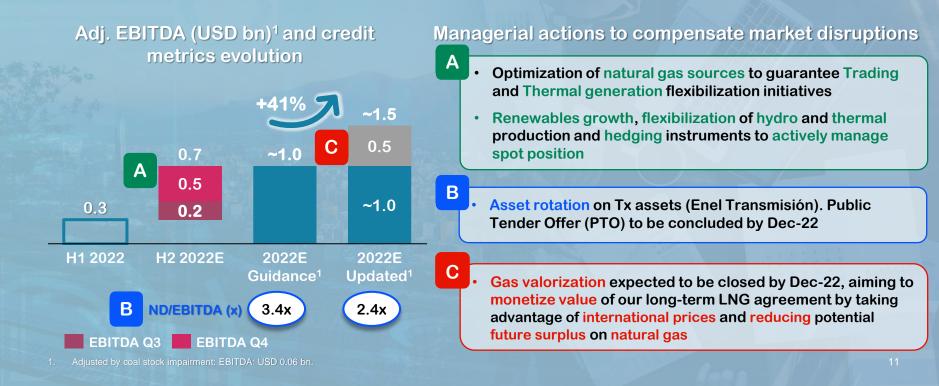
> Consolidating growth in Renewables by a selective and flexible portfolio

> Reducing risks and volatility of our portfolio

> Strengthening balance sheet to be prepared for new opportunities that could arise with the electrification

Recent actions, focused on unlocking value, are proving that we are on the right track





Positioning Enel Chile as a unique, integrated and resilient utility in Chile

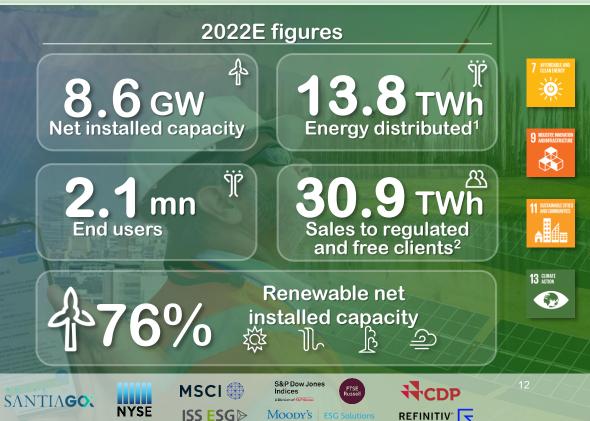
Integrated commercial strategy supported by solid and diversified assets

Enablers of decarbonization and electrification in Chile

Sustainable growth vehicle with ESG fully integrated into the strategy

1. Data only for Enel Distribución Chile concession area.

2. Energy sold by our generation business line.



COCI

How we achieve our goals





Rebalancing our portfolio to have a better risk-return enei and faster response in a new market context

Coal phase-out, poor hydrology and transmission ... therefore, we need to act quickly to shield our constraints brought high volatility to spot market... margins and profitability in a new market context Avg. hourly spot price **Diversified source location** approach North **Center/South** We are Operation developing flexibility 12 18 24 12 18 24 several initiatives Solar hour 2020 2021 2022 Hourly and location volatility needs to **be offset Purchase PPAs from**

Building a robust, resilient and flexible portfolio

Diversifying

generation

technologies

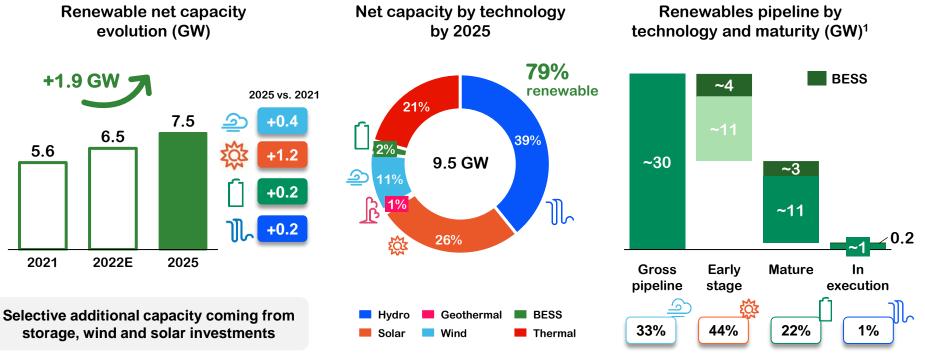
14

third parties





Renewables development to continue targeting a cleaner, flexible and balanced matrix...



1. Data as of October 2022.





... that complemented by PPAs purchases will bring us COC additional flexibility in terms of sourcing and ...

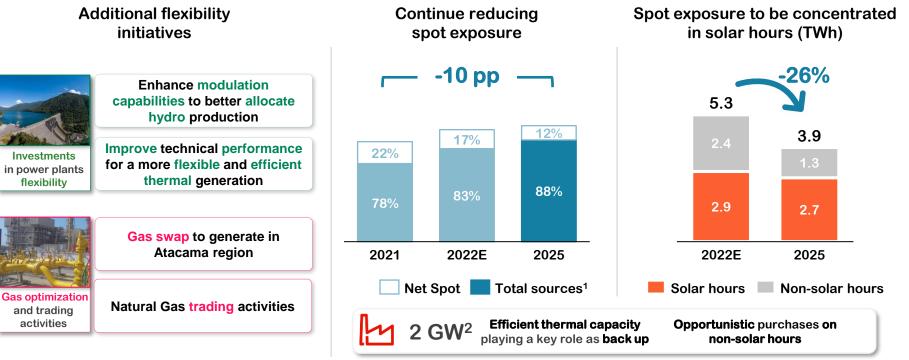
New PPAs purchases to reduce the spot exposure

Recent renewable PPAs purchases already signed

Evolution of projected PPAs purchases (TWh)



... resulting in a strategy that will better balance our portfolio, landing in an optimized risk/return profile



1. Includes own production and PPA purchases from third parties.

2. Total Enel Chile thermal net installed capacity.

COCI





All in all, as a fresh-new green start, with -0.6 GW of coal capacity

enel



Tarapacá December 2019







Bocamina II September 2022



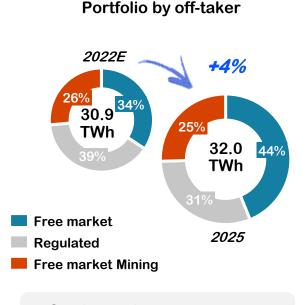
ZERO

EMISSIONS by 2040

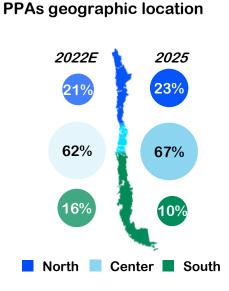
The first Chilean generator to complete the coal phase-out process

18

Commercial strategy supported by long-term visibility, COC geographic diversification and solid client portfolio ...

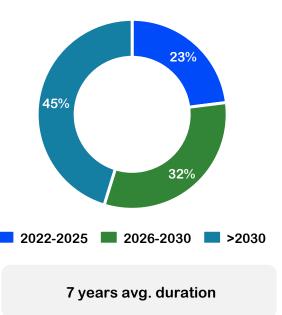


Continue to increase presence on more resilient sectors



Geographic diversification to reduce prices exposure

PPAs by residual duration



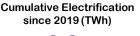


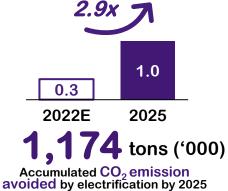


... paired with innovative technologies to bring value added services to all clients



We are boosting electrification for smarter, more efficient and greener energy use



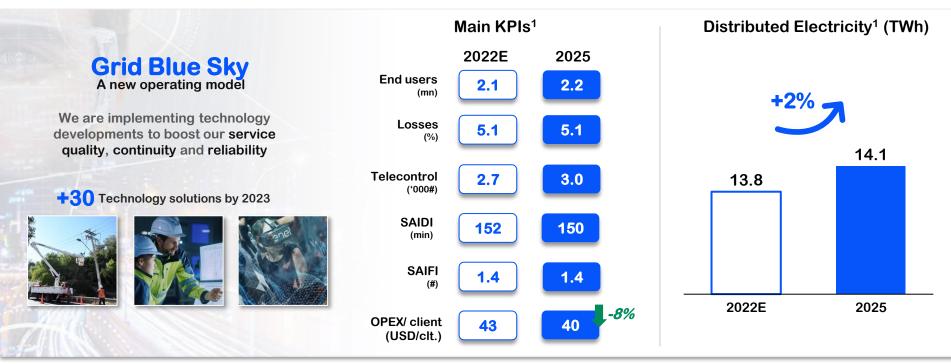


- 1. Cumulative figures.
- 2. Considers E-buses supplied, managed and served by Enel X Chile in B2B and B2G segments.
- 3. Includes assistance services, air conditioning and photovoltaic panels.
- 4. Excludes Enel X Way Chile charging points.





Grid infrastructure evolution is key to enable the energy transition, focused on efficiency and quality...







Chei

... improving our client's journey through new digitalized channels...



1. Download of APP clients.

2. Data estimated for 2022 year-end.

Customer centricity

We are enhancing our grids and

developing our corporate culture to

put our customer at the center of

our business

as a core strategic pillar



...all these trends will guide us into 2025 while being cock ready to take advantage of potential new opportunities

	2022E	2025
RES Capacity	6.5	7.5
RES Capacity	76%	79%
GHG free % production on total	65%	79%
Grids end users	2.1 mn	2.2 mn
Energy losses	5.1%	5.1%
Telecontrol	2.7	3.0
Electric buses ¹⁻²	1.6	2.5
Charging points ¹⁻³	1.2	2.7
Digital payments	78%	86%

Leading the decarbonization and the electrification of the country



. Cumulative figures.

Considers E-buses supplied, managed and served by Enel X Chile in B2B and B2G segments.

Excludes Enel X Way Chile charging points.





Cr

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... creating Value for ALL our stakeholders



2. Cumulated figures 2015-2030

- 3. For health & safety, environmental and human rights aspects. Rounded figured
- 4. Considers E-buses supplied, managed and served by Enel X Chile in B2B and B2G segments

2023-2025 Plan in numbers

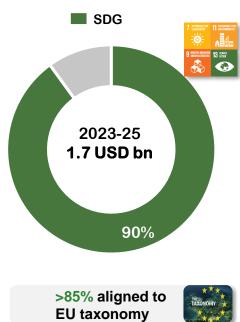




New plan investments to improve our portfolio resiliency

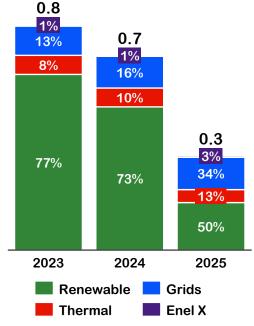


Investments centered on clients' needs... 1% 42 18% 2023-25 10% 1.7 USD bn 71% Renewable Grids Thermal Enel X



...focused on SDG goals

CAPEX allocation (USD bn)





Generation CAPEX driven by decarbonization strategy...



Generation CAPEX 2023-2025 (USD bn) Total CAPEX by type Total CAPEX by year 0.7 0.5 2023-2025 1.4 USD bn 0.5 0.2 0.4 78% 0.1 2023 2024 2025 Development CAPEX Others

Renewable's development CAPEX (USD bn) 1% 14% 14% 2023-2025 47% 1.1 USD bn 25% Geothermal Solar Hydro BESS Wind



... will bring additional flexibility to our portfolio...

30.9

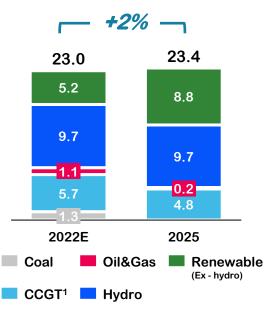
5.3

23.0

2.6

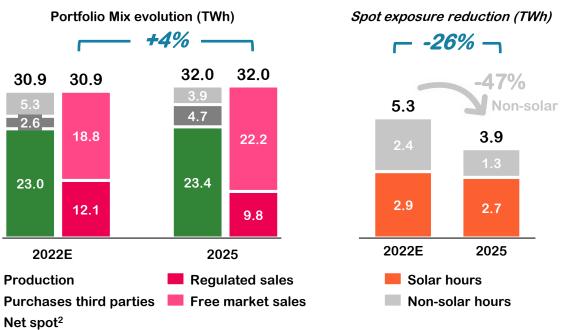


Production evolution (TWh)





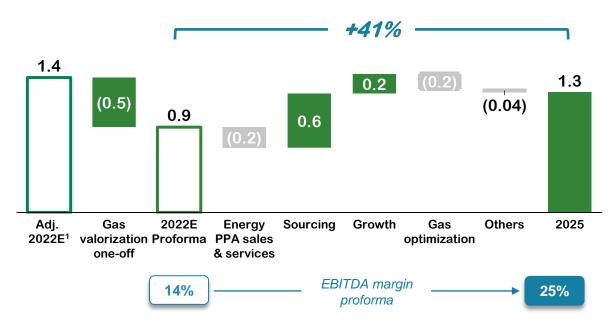
Energy balance (TWh)





... resulting in our integrated margin strategy EBITDA improvements

Integrated EBITDA evolution (USD bn)



1. Adjusted by decarbonization impairment: EBITDA: USD 0.06 bn.

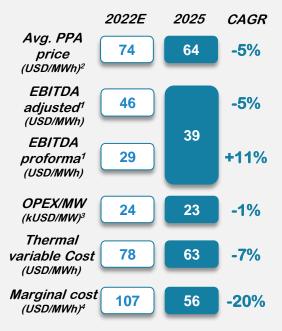
2. Average PPAs price includes only energy on regulated and free market sales.

3. Real figures normalized by CPI and the same FX and adjusted non-recurrent opex.

4. Average spot price in Quillota 220 kV.



Main performance indicators

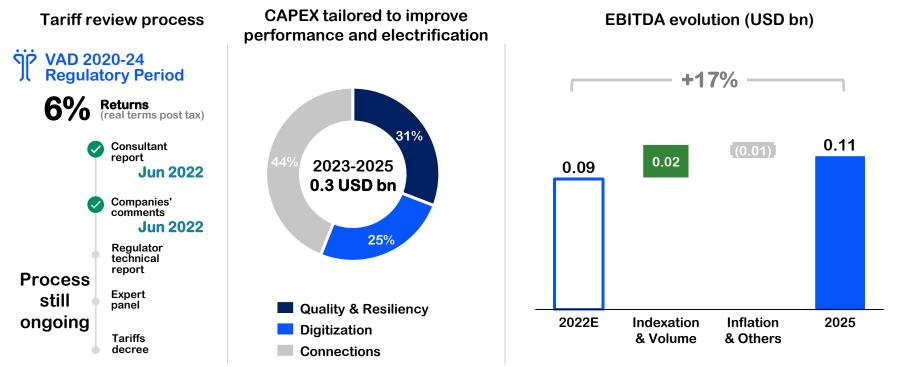


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Grids investments to support electrification and performance

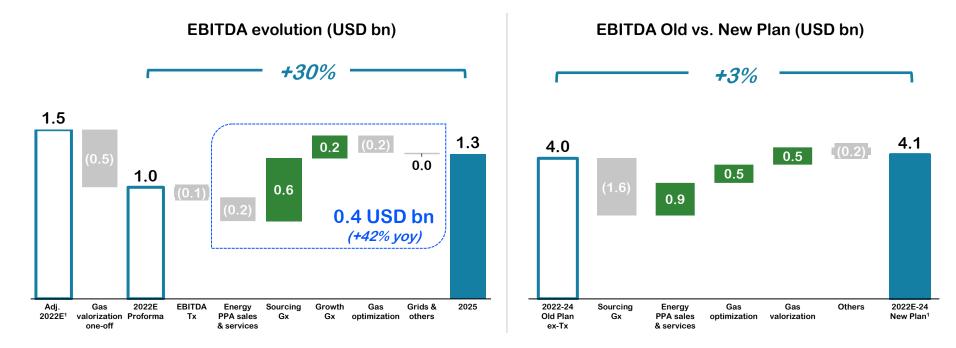
enel





Consolidated EBITDA increase in a more conservative scenario



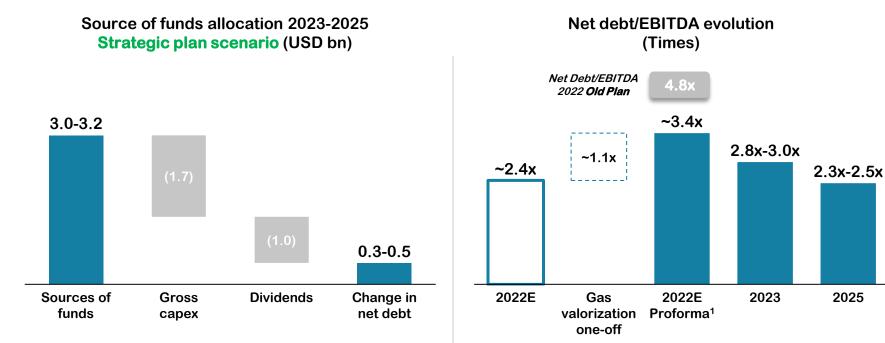


2023-2025 Financial management





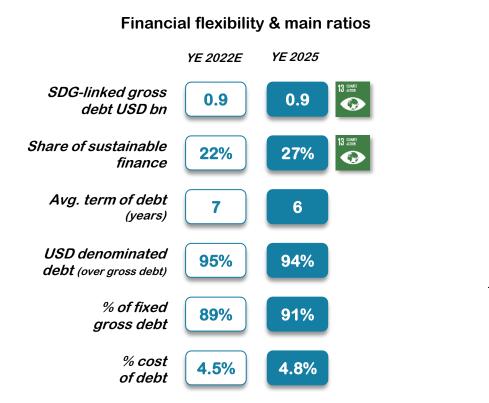
Strong cash generation financing our diversification COC



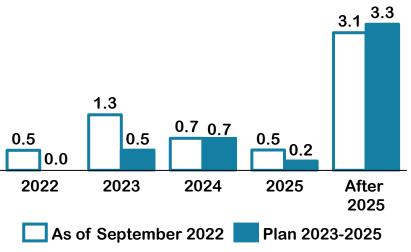


... supported by sustainable instruments to fund our growth





Debt maturity evolution by year with managerial actions (USD bn)



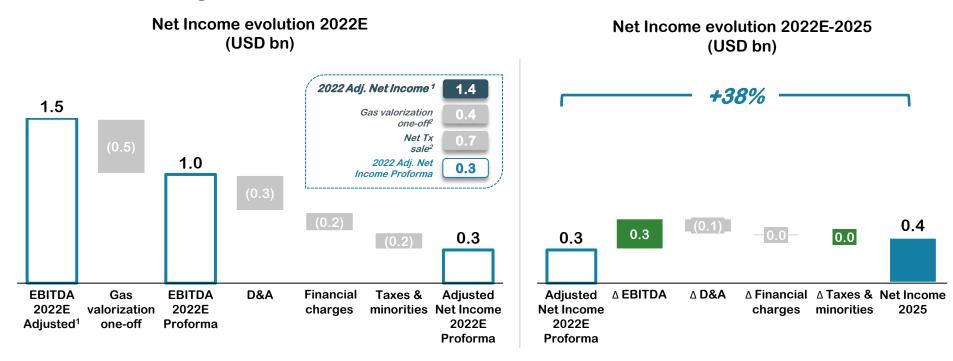
2023-2025 Earnings evolution





Earnings recovery supported by growth initiatives and managerial action





1. Adjusted by coal stock impairment: EBITDA: 0.06 USD bn and Net Income: 0.04 USD bn.

2. Effect net of taxes and minorities in Gas Valorization impacts and Asset Rotation (Enel Transmisión sale).

2023-2025 Financial targets





Strategic plan targets





Adjusted by coal stock impairment: EBITDA: 0.06 USD bn and Net Income: 0.04 USD bn.

Proforma excludes Gas Valorization impacts and Asset Rotation (Enel Transmisión sale): EBITDA: 0.5 USD bn and Net Income: 1.1 USD bn.



Closing remarks

Decarbonization and electrification remain as priorities to our sustainable strategy Integrated commercial strategy boosted by several diversification actions

Strong financial position and optionality for future growth

Creating value for ALL our stakeholders

2023-2025 Annexes



Annexes



2023 – 2025 Financial and Operational annexes

Main assumptions and Macroeconomics Main sensitivities for 2023-2025 figures Gross Capex per Business Lines Generation installed capacity, production and PPA portfolio

Enel Chile Corporate information

Credit Ratings Organization Structure Projects under development Asset's location Management Policies, principles and codes

ESG Annexes

Phoe Investor Relation team & Contact us

Main assumptions



Macroeconomics GDP (%) 2023 2024 2025 -1.1% 2.4% 2.6%

Demand Growth (%)			
2023	2024	2025	
-0.5%	2.9%	3.9%	

CPI (%)			
2023	2024	2025	
5.3%	3.2%	3.1%	

Commodities

(L	(USD/MMbtu)		
2023	2024	2025	
5.7	5.0	4.3	

Henry Hub

Brent (USD/bbl)			
2023	2024	2025	
93.0	80.0	70.0	

Marginal costs

Quillota marginal cost (USD/MWh)			
2023	2024	2025	
91.0	57.9	55.7	

Crucero marginal cost (USD/MWh)

2023	2024	2025
90.7	54.0	55.1

Main sensitivities for 2023-2025 figures



Annual Impact on 2023-2025 EBITDA (USD mn)



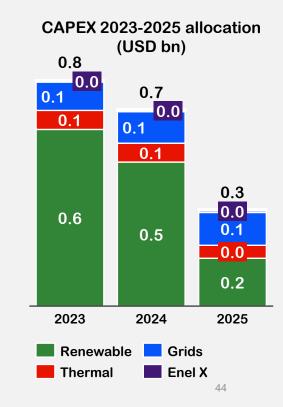


Capex by Business line

Gross CAPEX (USD bn)

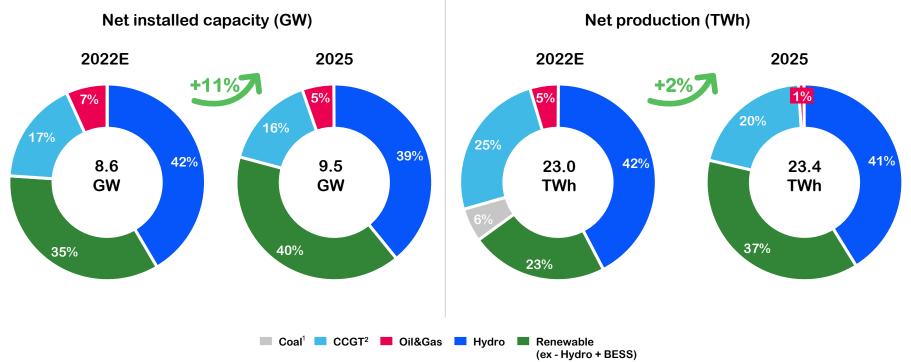
Business line	2022E	2023	2024	2025
Renewable	0.8	0.6	0.5	0.2
Thermal	0.1	0.1	0.1	0.0
Grids	0.1	0.1	0.1	0.1
Enel X	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0





Installed capacity and Production by Technology





Includes Bocamina II production.

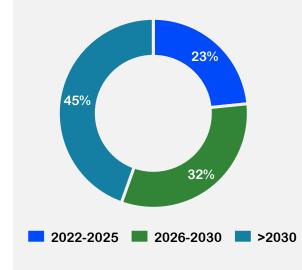
2. Combined Cycle Gas Turbine.

1.

Generation PPAs portfolio

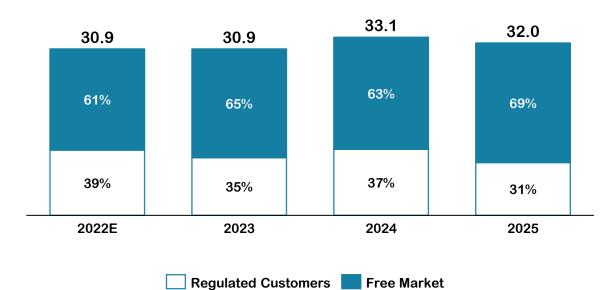


PPAs by residual duration



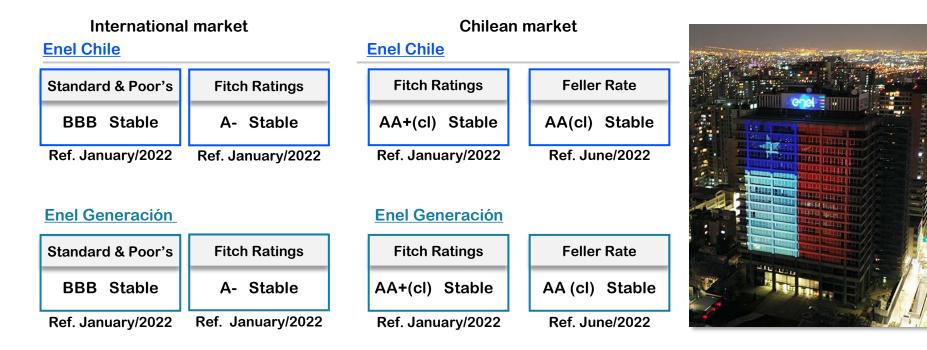
7 years avg. duration

PPAs profile (TWh)



Credit Ratings Enel Chile and Enel Generación Chile

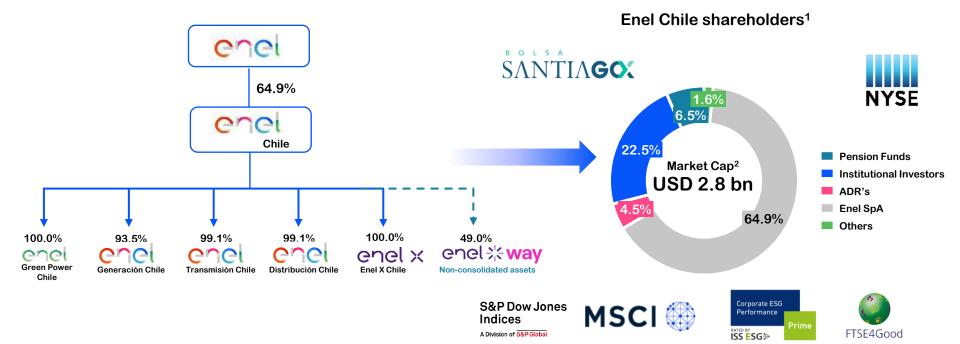




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Organization structure





1. As of September 30, 2022.

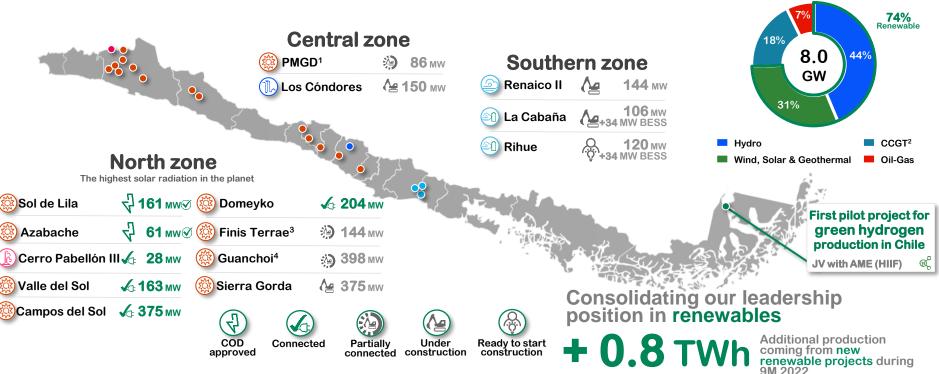
2. Market cap as of November 22, 2022.



Projects under development As of September 2022

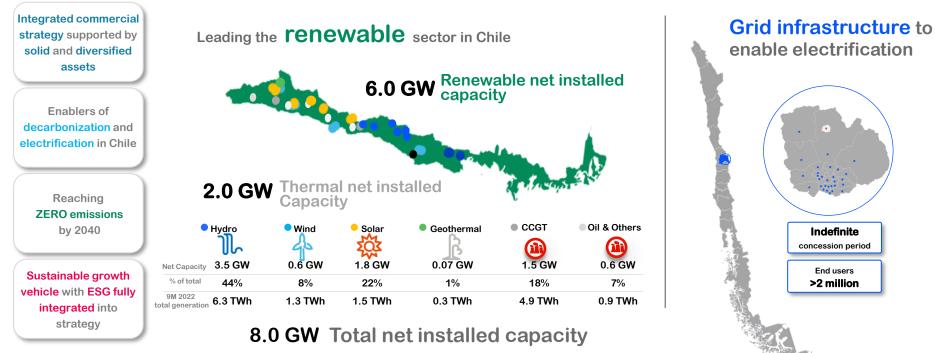


Net installed capacity



- 1. Includes 6 MW connected during 2021 and 15 MW connected during 9M 2022.
- 2. Combined Cycle Gas Turbine.
- 3. Considers Finis Terrae Extension and Finis Terrae III. Includes 76 MW and 22 MW connected during 9M 2022 and 2021, respectively.
- 4. Formerly named Campos del Sol II. 187 MW was connected during Q3 2022.

Enel Chile businesses Largest utility player in Chile in installed capacity and number of clients



Management of the Company



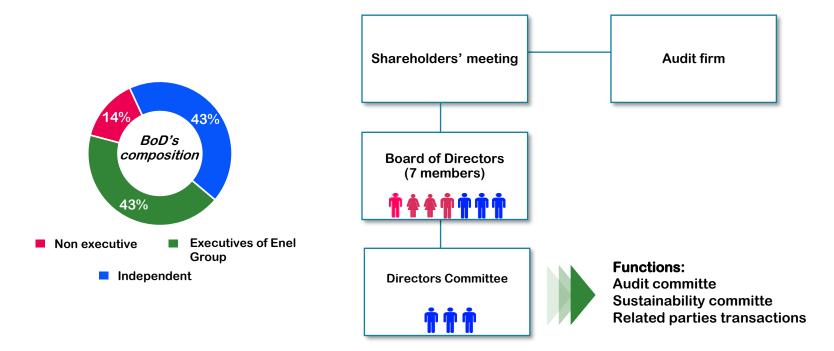
Management Team



ESG Annexes

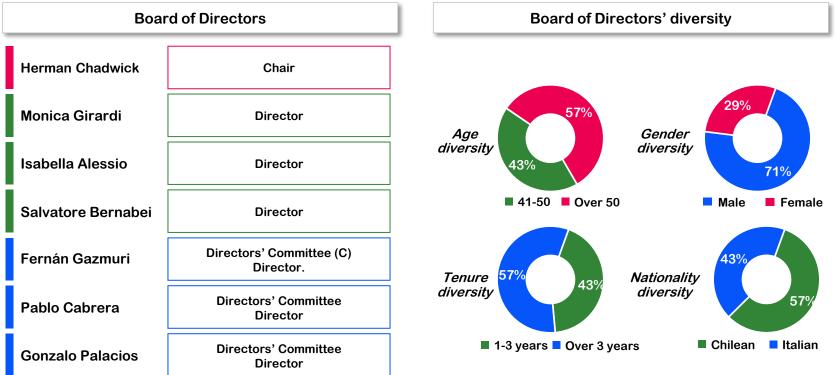
Corporate governance structure





Board composition





2022 CEO's short-term variable remuneration

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Our strategy for sustainable progress



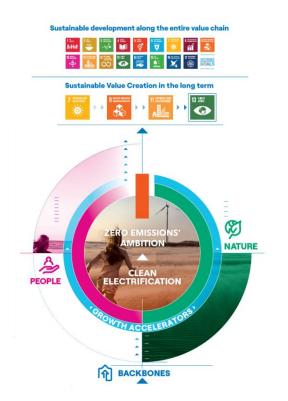
1

- We create long-term value with and for all our stakeholders, helping them to grow and meet challenges...
- Just Transition
- Inclusion & Uniqueness
- Sustainable Supply Chain
- Sustainability initiatives with communities

...supporting sustainable progress through innovation, digization and the circular economy

Circular economy

Innovation



...promoting the protection of natural capital and biodiversity...

Biodiversity

...with continuous improvement in health and safety objectives...

3

2

Health & Safety

Focus on

Enel Chile position in main ESG ratings

Our long-term strategy is recognized by the leading COC



1. As of November 22, 2022

Just Transition for Enel Chile's People, Communities and suppliers



Strategy for a Just Transition promotes sustainable and human rights approach for all stakeholders

Enel Chile People

Internal redeployment and upskilling/reskilling processes for people working in coal generation, which is being phased out, enabling them to work in other units, ensuring knowledge transfer

Voluntary early retirement plans

Hiring and specific programs to acquire new skills and to support the generational mix and the sharing of knowledges

2022E -

~64% of people leaving coal power plants have been redeployed

Coal redeployed people: ~95% within GPG perimeter, ~5% to other Enel Chile business areas

+30 training hours per capita in upskilling and reskilling programs

Communities

- Fostering Green Jobs through dedicated training programs for employment in renewables and electrification
- **Promoting entrepreneurship** activities through innovative grants and business related capacity building

Repurposing and upgrading of industrial assets for community activities (park in Bocamina's former ash landfill, Open Power to Art)

- 2022E

408 persons trained for Green Jobs in energy related fields, ~35% hired by Enel Chile

+2,100 SMEs financed through economic development grants

9 Open Power to Art initiatives, and reconversion of ash landfill into park.

Suppliers & Contractors

New contracting opportunities within other Enel Chile activities and business lines

Reskilling programs in collaboration with Ministries of Labour and Energy

Operational Excellence Center for training of contractors and technical students in electricity related activities

2022E

Tender incentives for companies who include former suppliers /contractors from our coal powered plants in their service

+1,540 contractors have received reskilling/upskilling trainings.



Inclusion & uniqueness

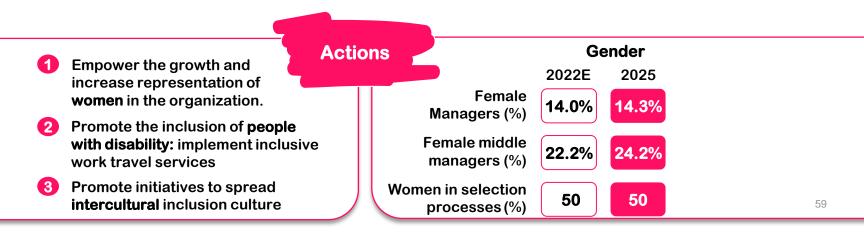
Purpose



Inclusion of people's multiple and unique talents is an essential factor in Enel Chile's approach to create long term value for all stakeholders

• Enel Chile puts in place an organic set of actions aimed at:

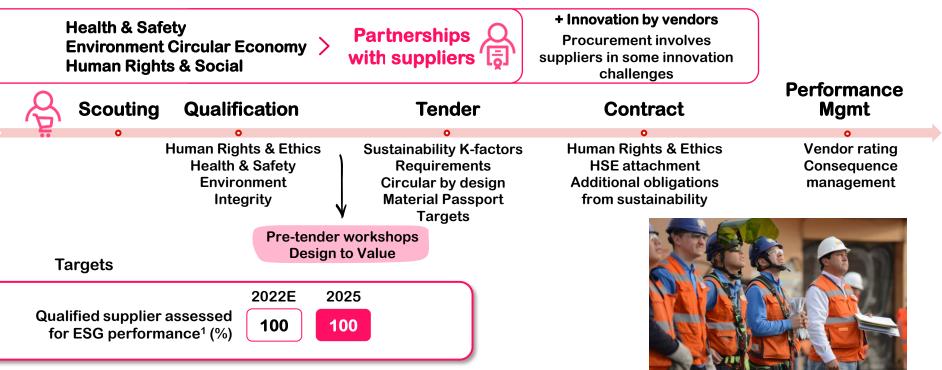
- > allowing expression of people uniqueness ensuring nondiscrimination, equal opportunities, equal dignity, and inclusion of every person regardless to any form of diversity;
- > promoting cultural conditions for an inclusive and unbiased workplace that ensures a coherent mix of diversity in terms of skills, qualities and experiences that create value for people and business.





Sustainability and Innovation in the Procurement Process - Suppliers and Contractors





1. For health & safety, environmental and human rights aspects. Rounded figured



Sustainability initiatives with local communities

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Key pillar of our strategy is to establish solid, long-lasting relationships with local communities, integrating socio-economic factors within business processes



An approach along the entire value chain: business development, supply chain & design, engineering and construction, operation and maintenance up to the end of life through:

- > proactive stakeholder engagement and addressing community needs in the design phase of our initiatives;
- sustainable and circular approach embedded along the entire value chain;
- promoting inclusive business initiatives for vulnerable clients (both physical, social and economic).

Value created for communities



1. Mn beneficiaries from Sustainability Initiatives. Cumulated figures since 2015



Environmental Sustainability Biodiversity



Valuation of Ecosystem Services - Natural Heritage of Enel Chile





Health & Safety



Health & Safety Management system is based on hazard identification, on qualitative and quantitative risk analysis. Certification of the whole Group according to ISO 45001 and relative implementation

Data driven performance evaluation

- **Data-driven approach** based on digital tools, dashboard and analytics, used both for **prevention** and **Consequence Management**
- Focus on **serious injuries** (absence from work of more than 3 days) and **dangerous events** (High Potential)

Culture dissemination

A specific function (SHE Factory) promotes the dissemination of a different cultural approach to Health, Safety, Environment issues by everyone

Safety on supplier management Integration into the procurement processes. Suppliers are monitored both in qualification system, and in the contract execution phase through a control system (e.g. Supplier Performance Management (SPM), Contractor Safety Assessments, Evaluation Groups, operational controls in the field) 2022E

Lost Time Injury Frequency Rate¹ 0.84

More than 3 day Frequency Rate²



High Potential Accident FR³



- 1. Number of accident with at least one day of absence from work / million worked hours.
- 2. Number of accident with more than three days of absence from work / million worked hours.
- 3. An accident whose dynamic, independently from the damage, could have resulted in a Life Changing Accident or in a Fatal Accident.



Circular economy : some examples

2022 Circular economy main project streams:

Decommissioning and grid mining

Industrial symbiosis

Second life of PV modules

Circular water supply at PV plants

Sustainable concrete

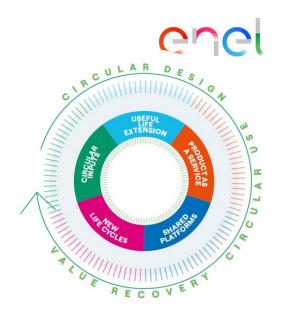
Sale and Internal reuse of materials, spare parts and equipment

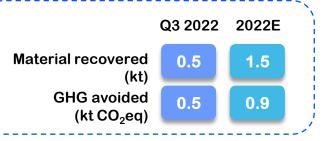
 Sale of waste water enables efficiency
 improvement at San Isidro power plant, resulting in savings of freshwater purchase.

Public and private collaboration to develop
 economic and technical standards to enable a secondary market of PV modules in Chile

Passive harvesting of air humidity to avoid freshwater supply in the desert

First 500 concrete poles with 45% recycled aggregates to be produced by 2022

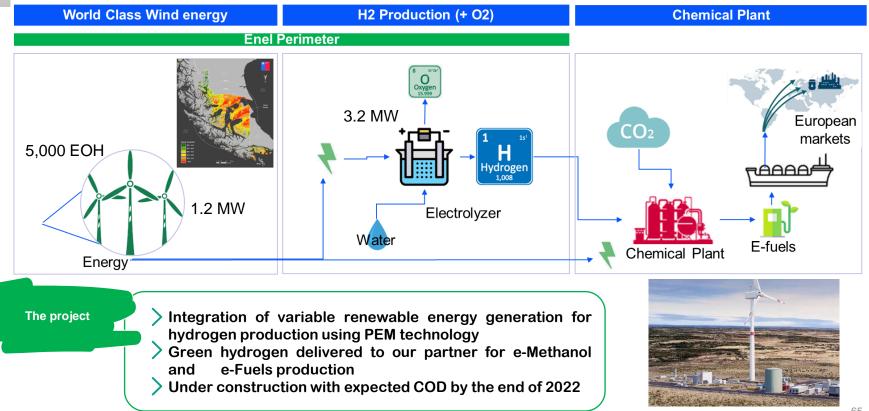






Innovation : Haru Oni H2 plant – First of its kind



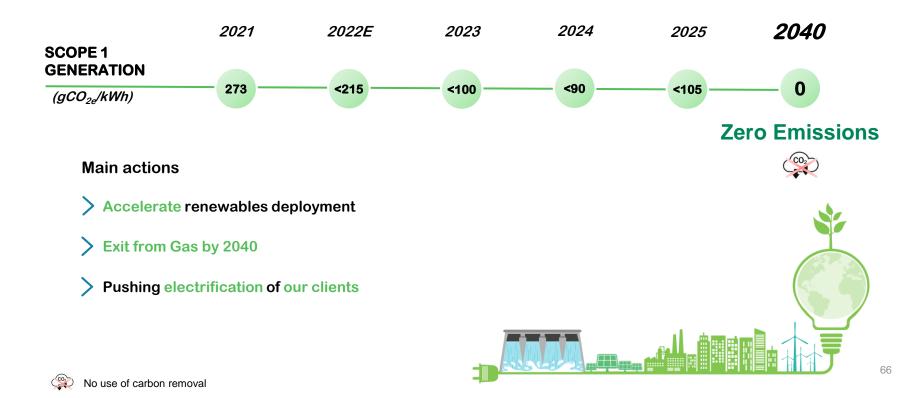




Environmental Sustainability

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CO2 emissions targets



Policies, principles and codes



Ethics, Integrity, Human Rights, and Diversity

- Ethical code
- Zero Tolerance Plan for Corruption
- Global Compliance Program on Corporate Criminal Liability
- <u>Criminal Risk Prevention Model</u>
- <u>Compliance Program for Free Competition Regulations</u>
- Human Rights Policy
- Diversity Policy
- Privacy and data protection policy

Corporate Governance:

- <u>Corporate Governance practices</u>
- Action protocol in dealing with public officials and public authorities
- Protocol of acceptance and offering of gifts, presents, and favors
- Induction procedure for new Directors
- Procedure for permanent training and continuous improvement of the Board of Directors
- Information procedure for shareholders about the background of candidates for Director
- Habituality policy
- Tax transparency and reporting
- Engagement policy

Sustainability:

- Sustainability and Community Relations Policy
- Environmental policy
- Biodiversity conservation

Strategic Plan 2023-2025 Disclaimer



This presentation contains statements that could constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this announcement and include statements regarding the intent, belief or current expectations of Enel Chile and its management with respect to, among other things: (1) Enel Chile's business plans; (2) Enel Chile's cost-reduction plans; (3) trends affecting Enel Chile's financial condition or results of operations, including market trends in the electricity sector in Chile or elsewhere; (4) supervision and regulation of the electricity sector in Chile or elsewhere; and (5) the future effect of any changes in the laws and regulations applicable to Enel or its subsidiaries. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of various factors. These factors include a decline in the equity capital markets of the United States or Chile, an increase in the market rates of interest in the United States or elsewhere, adverse decisions by government regulators in Chile or elsewhere and other factors described in Enel Chile's Annual Report and Form 20-F. Readers are cautioned not to place undue reliance on those forwardlooking statements, which state only as of their dates. Enel Chile undertakes no obligation to release publicly the result of any revisions to these forward-looking statements. This presentation does not constitute a recommendation regarding the securities of the Company. This presentation does not contain an offer to sell or a solicitation of any offer to buy any securities issued by Enel Chile or any of its subsidiaries.

The figures included in this presentation are rounded.

Strategic Plan 2023-2025 Contact us



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